| **#** | **Time period** | **Type of deployment costs** | **Requirements** | **Cause** | **Effect** | **Source** |
| --- | --- | --- | --- | --- | --- | --- |
| 1 | Present |  | Apples-to-apples comparison is needed for business implementation: What is the status quo product / offering / process that SSI as a concept, meme, or genre is compared to? |  |  | E6\_API, Pos. 95 |
| 2 | Present |  | The compliance or business benefit (financials, time, logistics, errors, compliance, etc.) must exceed the status quo, including the switching costs |  |  | E6\_API, Pos. 95 |
| 3 | Present |  | There needs to be an overwhelming business case, i.e., the benefits have to outweigh the costs of adoption., including the switching costs |  |  | E2\_API, Pos. 95 |
| 4 | Present |  | The SSI use case must produce either or both: 1) significant cost savings, 2) major new revenue, or 3) significantly better regulatory compliance than conventional IAM (identity and access management) |  |  | E5\_API, Pos. 103 |
| 5 | Present |  | SSI has to save money or provide the organization with a competitive advantage without putting too much burden on the patients |  |  | Unnamed Post-It (Designing\_AI) |
| 6 | Present |  | Whether SSI is implemented comes down to the implementation costs and what improvements are sought as opposed to starting with a solution and then looking for a problem to find [in response to Ex\_OrgInnov#2] |  |  | E6\_API, Pos. 139 |
| 7 | Present | Adopting SSI means deviating from existing contracts |  |  |  | E6\_API, Pos. 160 |
| 8 | Present | Implementation costs are prohibitive |  |  |  | E6\_API, Post-It Designing\_AII |
| 9 | Present | Have a critical mass of early adopters |  |  | Organizations are willing to take the next step | E2\_API, Pos. 166 |